

## We Will Miss You Beth & Brittany



Beth Gawlinski has announced her resignation as our accountant, effective June 27th. Her expert knowledge in our billing department and her bubbly personality will be missed. Beth has spent the last 10 years with us, making sure all our bills are paid and ordering supplies to make the agency run.

Brittany Drugon has taken on a new role in our agency. She has decided to become a personal lines sales producer as of August 24th. Her positive attitude and smile will be missed in the office everyday. Brittany has spent the last 3 years with us, making sure our

clients are protect to the fullest.

It is with sadness we see you both go, Beth and Brittany. If you ever miss the Wednesday morning meetings, you both are more than welcome to come back and join us. The agency will not be the same without you. Good luck on your new adventures! Friends don't say good bye, they say see you soon!



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If you know any local breweries that Keith should stop in and try a couple of beers, let us know.

Cheers!

### We Love Referrals! Our agency is built on them!

**Step 1:** Have your family and friends give us a call and you automatically receive a **\$5 Dunkin Donuts gift card** and we make a **\$5 donation** to both **Schaumburg Food Pantry** and **St. Jude Children's Research Hospital**

**Step 2:** In **February, April, June, August & October** we will give away a **Google Home Mini**

**Step 3:** In **December** we will pull **2 winners** from all the clients who make a referral for a **\$150 Shopping Spree**

**Thank you to all our clients who have referred new clients our way. We appreciate it!** Our foundations will benefit even if we can't help the referral with their insurance needs.

## **New Faces of Frimark/Keller & Associates**

We'd like to introduce the new team members to our agency, Kelly Savage and Kristina Morris. We are very excited for them to work with our agency. Kelly and Kristina will make a great addition to our team and will add to our abilities to better serve our clients and our community.

Kelly Savage recently joined the Frimark/Keller Associates team in July 2018, as the agency's accountant. Kelly lives with her husband, Dan and son, Devan in Wood Dale. She enjoys spending time with them, going camping and boating. Kelly is a huge football fan who loves watching her son play for Fenton High School. She is also a fan of her favorite NFL team the Chicago Bears. She is also passionate about listening to music, spending time outdoors and she absolutely loves animals.



Kristina Morris is the newest member of the Frimark/Keller & Associates team. She started in September 2018 as a licensed personal lines insurance agent. Kristina live in Streamwood with her husband. She loves to travel and enjoys camping. When not traveling, Kristina spends time working on her families' genealogy. She also loves watching the Bears, Cubs and Hawks.

We get the question “Is seepage covered on my home-owners policy” quite often. We would like to give you the 411 on what is covered and what is not.

**Water Backup coverage** is when your storm sewer or sanitary sewer backs up into your home. This usually comes in through the sump well. Sump pump failures can occur because of power outages or motor failures. Water Backup coverage is an added endorsement on your homeowner’s or business insurance policies.

**Seepage** is any water that comes through cracks in the foundations and generally cannot be insured. Seepage is excluded from your homeowner’s policy.

If you have any other questions or would like to add Water Backup coverage to your policy please give us a call.

## Bob’s Notes

Summer comes and goes too quickly, right?

It feels like yesterday that we were planning beach days, backyard barbecues, and camping trips.

As the temperature gets cooler and the colors outside get a little warmer, we can all look forward to welcoming autumn and the beginning of the holiday season.

I hope that this summer filled your home with great memories and that fall brings many more!

Happy Fall!

Did you ‘Like’ us on Facebook yet? If you don’t you should. There are some fun pictures of your protection team as well as some “insurance” stuff.

Go to [www.facebook.com/FrimarkKeller](http://www.facebook.com/FrimarkKeller) and click the like button.



## WIN! WIN! WIN! TRIVIA CONTEST

This quarter Frimark/Keller & Associates is sponsoring a Trivia Contest and offering you a chance to win a \$5 scratch off Illinois lottery ticket. Test your knowledge! Answer the question below and you could be this quarter’s winner. The entry closest to the correct answer to the following question will be the winner. If more than one person has the exact same answer, the winner will be the person whose name is pulled from a hat. Write your name and answer, then fax to 847-907-9479, mail this page to 1920 Thoreau Drive, Suite 114, Schaumburg, IL 60173, or email your name and answer to [vicki@frimarkkeller.com](mailto:vicki@frimarkkeller.com). Good Luck!

How many Stanley Cups have the Chicago Blackhawks of the NHL won?

Your Name: \_\_\_\_\_

Address: \_\_\_\_\_

Your Answer: \_\_\_\_\_

Last Quarter’s Winner:

Congratulations to **Caren Bagan** for correctly answering last quarter’s trivia question! For the correct answer, **Caren** has won a \$5 scratch off Illinois lottery ticket. **Last quarter’s question was: “A sewing machine, a sewing machine, a girl’s best friend” Which movie does this song come from and who sang it?** Answer: The movie was the Perils of Pauline (1947) and the singer was Betty Hutton.