

# Gotcha Covered

Frimark/Keller & Associates

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Volume 1, Issue 4

## HAPPY HOLIDAYS FROM YOUR PROTECTION TEAM



The Frimark/Keller & Associates staff wants to wish all our clients a safe and healthy holiday season and year to come.

Pictured Front Row: Howard Frimark, Robert Keller, Tom Halpin  
Back Row: Beth Gawlinski, Helen Muguire, Vicki Colletti, Kelly Wolf

## Bob's Notes

It's December, and thoughts go to family and all it means. Our Frimark/Keller family would like to wish you and your family the happiest of holidays. To our Christian friends, we wish you a Merry Christmas and to our Jewish friends, the happiest of Hanukah's and to the rest, peace on earth during this blessed season.

I hope you enjoy our newsletter. Our business of the quarter is Temco Machinery. Tom Keiser and Mike Mikoola have been friends for many years. Their business is also protection....they sell and service Pierce fire trucks and Oshkosh Snow removal equipment used at O'Hare

and Midway Airports.

To our trivia experts, no one correctly answered last quarter's contest. I challenge you to try again! You will be mentioned in our next newsletter. Our employee of the quarter is Kelly Wolf. Check out her article. Lastly, thank you to our referral program winners for September, Edward & Susan Hoffman; October, Ira & Faith Chislof; and November, Harold Schefdore. Referrals are the lifeblood of any business, and we REALLY appreciate them.

Our business may be insurance, but it is really protection. We do our best to

protect your families and businesses, and frankly, we can only do the best to make sure you have proper protection when we handle all of your policies. Can you let us do that?

I hope you noticed our new picture just for this newsletter. Howard, Vicki, Helen, Beth, Tom, Kelly and I were having some fun for the holidays. We all would like to thank you again for putting your trust in us.

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### We need your help:

- We are updating our files please send your email addresses and your comments on our newsletter to: [vicki@frimarkkeller.com](mailto:vicki@frimarkkeller.com)

## Meet the Employee

Kelly Wolf joined the Firmark/Keller & Associates Insurance Agency in November of 2009 as a sales agent/Customer Service Representative. Prior to joining our agency, she worked in the real estate industry for 18 years and has now decided to expand her repertoire with insurance products that will increase the services she can provide to past, present and future clients. Kelly is a licensed agent in Property, Casualty, Life and Health. Her real estate experience is a

tremendous asset particularly in property insurance coverage. Customer service support and quality assurance to our clients is Kelly's number one priority!

Kelly lives with her son Zachary in Medinah and enjoys spending time with him at wrestling meets and numerous outdoor activities. She enjoys gardening, re-modeling and visiting with her wide circle of family and friends.

Kelly would like you to call her any time with questions, comments or concerns at 630-336-0836 or e-mail her at [Kellywolf@ameritech.net](mailto:Kellywolf@ameritech.net).



## Business of the Quarter: Temco Machinery, Inc.

Founded by Mike Mikoola and Tom Keiser in 1978, Temco Machinery, Inc. is dedicated to providing "World-Class Equipment" and "Superior Service" to the commercial airport and fire service market.

As a distributor of specialty trucks and equipment, Temco Machinery, Inc. is the exclusive supplier in Illinois, Indiana and Kentucky for

Oshkosh Corporation's airport snow removal and fire/rescue products as well as Pierce Manufacturing, Inc. fire apparatus.

Customer service and parts distribution is provided to the Northern Illinois market from Temco's 40,000 square foot headquarters in Aurora, Illinois. Customer service is also provided by service centers strategically located

in Washington, Illinois and Whitestown, Indiana.

For more information, please contact:

Temco Machinery, Inc.  
1401 N Farnsworth Ave  
Aurora, IL 60505  
Phone: 800-322-7997

Website: [www.temcomachinery.com](http://www.temcomachinery.com)



### Thank You For Referrals Thank You! Thank You!

Thanks to all our clients who graciously referred their family, friends, and associates to our agency. We couldn't do it without your help.

Ira Chislof, Robert Tompkins, Jeff Brummitt, Edward Haag, John Carr, Humberto Santillanes, John Pattinson and many more.

## Thanks a Million Referral Program

Refer Your Friends And Family Members To Help Them Save Money On Their Insurance, And We'll Give You A Chance To **Win A Million! It's As Easy As 1...2...3!**

- 1) Refer Your Family & Friends.
- 2) Have Them Mention Your Name When They Call.
- 3) The Firmark/Keller & Associates Agency Will Automatically Send You:
  - a) \$3 in Illinois Lottery Tickets
  - b) We'll Enter You Into Our Monthly Dinner Drawing
  - c) We'll Enter You Into Our \$350 Shopping Spree

### This Quarter's Winners:

September's Winner: Edward and Susan Hoffman

October's Winner: Ira & Faith Chislof

November's Winner: Harold Schefdore





## HOLIDAY SAFETY TIPS



### Be Careful with Holiday Candles

Keep candles away from decorations or other combustible materials. Don't leave children or pets unattended in a room with lit candles where they can be knocked over. Keep candles, matches, and lighters out of the reach of children. Avoid using candles during parties. Never display lighted candles in windows or near exits.

### Designate a Driver

When attending a party, designate a non-drinking driver. If you are hosting a holiday gathering, be sure there are non-alcoholic beverages for guests who are driving. Remember, that responsibility is yours if you let someone drive home from your party and they have had too much to drink.

### Buckle Up

During the holiday months, people travel more than ever. Wearing a seat belt may prevent injury in a motor vehicle collision. Ensure that all passengers are wearing safety belts. Seat children in the back seat of the car and in approved safety seats if younger than six years old, or according to local law.

## Recipe of the Quarter: Cherry Lemon Crowns

### Cookie Batter:

2/3 cup butter or margarine, softened  
1 (3-oz) package cream cheese, softened  
1 cup sugar  
1 egg yolk  
1 teaspoon grated lemon rind  
1 teaspoon fresh lemon juice  
2 cups all-purpose flour  
1 dozen each candied red and green cherries, halved

Beat butter & cream cheese at medium speed of an electric mixer until creamy. Gradually add sugar, beating until light

and fluffy. Add egg yolk, lemon rind, and lemon juice, beating well. Add flour, beating until blended. Cover and chill dough 2 hours.

Shape dough into 1" balls. Place 2" apart on ungreased cookie sheets. Flatten each ball into a 1 1/2" disc. Press a candied cherry half in center of each cookie.

Bake at 350 for 12-15 minutes or until edges are barely golden. Cool 1 minute on cookie sheets; remove to wire racks and cool completely. Drizzle lightly with Lemon Glaze. Let stand until glaze sets. **Yield:** 4 dozen

### Lemon Glaze

1 1/2 cups sifted powdered sugar  
1 to 2 tablespoons fresh lemon juice

Combine powdered sugar and lemon juice, stirring well. (Glaze should be thick, yet easy to drizzle) **Yield:** enough for 4 dozen cookies.

**Submitted by: Beth Gawlinski**

*To submit a recipe you enjoy Email us at [vicki@frimarkkeller.com](mailto:vicki@frimarkkeller.com) and we will draw a recipe for our next newsletter. Thank you for your help.*



## Insure Your Pets with Pekin

No one likes to think about a beloved pet getting hurt or sick, but it can happen anytime. Pets are typically curious, active, and often quite fearless, so it's difficult to protect them from all dangers all of the time. Pets also get sick, just like people do. In fact, every year about 6 million dogs and 6 million cats are diagnosed with cancer in the US (*American College of Veterinary Internal Medicine, 2005*).

That's where pet insurance comes in. By covering your pet, you can make sure that you'll be able to afford the medical care he or she needs. After all, when your pet is hurt or sick, you have enough to worry about without having to think about how you're going to pay for treatment.

Pekin Insurance Company is now offering Pet Insurance. What is covered: Cats and dogs,

\$100 deductible, 10% of co-insurance, up to four animals, can buy up to \$5000 in coverage a year; dogs should be 6 weeks to 8 years, cats should be 6 weeks to 10 years, once enrolled they will not be dropped (both cats and dogs). This insurance covers illnesses and accidents not shots and regular check ups. If you are interested in this insurance please give our office a call at 847-692-3010.

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Established in 2007, the Frimark/Keller & Associates Insurance Agency has grown to become a full service insurance agency serving Cook County and neighboring areas. It is now our privilege to serve the insurance needs of over 2,000 individuals and families as well as 400 business concerns in the metropolitan area. Howard Frimark and Robert Keller have more than 70 years of experience combined to make this agency a success. Both Howard and Robert are active Rotarians and active in the business community. We represent a carefully selected group of financially sound, reputable insurance companies. However, as independent agents, we work for you. Should you have a loss or any concern we will follow through to see that you get fair and prompt treatment.

Our number ONE focus  
is YOU



## WIN! WIN! WIN! TRIVIA CONTEST

This month Frimark/Keller & Associates is sponsoring a Trivia Contest and offering you a chance to win a \$5 scratch off lottery ticket. Test your knowledge! Answer the question below and you could be this month's winner. The entry closest to the correct answer to the following question will be the winner. If more than one person has the exact answer, the winner will be the person whose name is pulled from a hat. Write down your name and answer, then fax to 847-692-7253 or mail to 422 N. Northwest Hwy., Ste 100, Park Ridge, IL 60068 this page or you can email your name and answer to [vicki@frimarkkeller.com](mailto:vicki@frimarkkeller.com). Good luck!

*Precious stones and quartz were the natural forerunners of which 13<sup>th</sup> century inventions?*

Your Name: \_\_\_\_\_

Address or Contact Details: \_\_\_\_\_  
\_\_\_\_\_

Your Answer: \_\_\_\_\_

### **Last Quarter's Winner:**

No one won last quarter's trivia question. Please see if you can answer this quarter's. For answering the question correctly you will win a \$5 scratch off lottery ticket.

**Last quarter's question was: A word that means "mountain peak" was used by a well-known group of singers. The public knew them by a less complimentary name. Who were they? Answer: The Summit or The Rat Pack, featuring, among others, Frank Sinatra, Dean Martin and Sammy Davis, Jr.**

